# Around Joc the 🦲 Satsop Business Park 🧖 Westport Marina 🎱 Coastal Innovation Zone 🌏 Bowerman Airport 🌾 PGH Pilotage Services 🦃 Friends Landing & Sterling Landing

PGH Mission: To best utilize our resources to facilitate, enhance and stimulate international trade, economic development and tourism for the region.



Public Access

#### Friends Landing now accepting reservations for 2017 camping

Coming off a record year for camping nights in 2016, Friends Landing is excited to announce it is now accepting reservations for the 2017 camping season which runs mid-March through mid-November.

Located on the Chehalis River near Montesano, Friends Landing offers miles of boardwalk trails to explore as well as boat launches on both the Chehalis River and Lake Quigg. With RV and tent camping, fishing, hiking and kayaking, there are plenty of options for the whole family to enjoy. Two large, covered picnic shelters are also available for family reunions, company picnics and large gatherings and may be reserved in advance.

Camping fees are \$15 for tents, \$30 for RV's, and \$25 for seniors/disabled. Picnic shelters are free to reserve but fill up quickly. To make your reservations call 360-249-5117. For more information on all the great things Friends Landing has to offer visit www.friendslanding.org.





Economic & Trade Development

### Dry Bulk exports hit new record; help **PGH finish strong in 2016**



Distillers dried grains with solubles (DDGS) are loaded aboard a vessel at AGP's Storage and Export facility at Terminal 2 while American Construction works to dredge the Grays Harbor Federal Navigation Channel in the background. AGP exported a record amount of agricultural products through their facility at the Port of Grays Harbor in 2016.

Even with a strong U.S. dollar affecting trade again last year, the Port of Grays Harbor saw 98 deepwater vessel calls at their 4 terminals, which equated to more than 154,000 hours worked by longshoremen at the docks, the equivalent of 86 full time workers.

AGP's operations at Terminal 2 saw a record volume of agricultural products exported through the facility, which helped bring the Port's total tonnage handled in 2016 to more than 2.4 million metric tons.

"Following four years of rapid growth, we have focused these past two years on sustaining this higher level of economic activity and managing at this level across our

major lines of business," explained Director of Finance and Administration Mary Nelson. "Our quick response to market conditions and strong fourth quarter results contributed to our stable financial position, or what we see as our new normal."

Activity levels at the Westport Marina, Satsop Business Park, **Bowerman Airport and Friends** Landing also remained in line with the previous year's figures.

The Port will continue to focus on business development efforts in 2017 with their existing partners, as well as recruiting new private partners eager to utilize the Port's infrastructure.



# Port of Grays Harbor: Your connection to success in 2017



(Left to right) AGP's Cal Meyer, Commissioner Jack Thompson, Commissioner Chuck Caldwell, Commissioner Stan Pinnick, Executive Director Gary Nelson, AGP's Chris Schaffer, and Deputy Executive Director Leonard Barnes pose for a photo at the Port of Grays Harbor's 4th Annual Business Report.

Nearly 100 port customers, business leaders and elected officials gathered for the Port's 4<sup>th</sup> Annual Business Report on February 15th.

Executive Director Gary Nelson reported on the business results of 2016 followed by keynote speaker, Cal Meyer, Group Vice President and Chief Operating Officer of AGP, who gave an overview of AGP, including the role their Storage and Export Facility at Terminal 2 plays in connecting their 250,000 farmer

members to growing world markets, and their plans to begin construction of a new soybean processing facility in Aberdeen, South Dakota later this spring.

"Grays Harbor plays a vital role in connecting our products with buyers around the Pacific Rim," explained Mr. Meyer. "Whether it's longshoremen loading product at the terminal, or Port staff hosting buyer groups from abroad, the partnership with the team here at the Port has been critical."

#### Calendar

February 24 Spring Hawk @ T2
Lake Fuxian @ T4
February 25 Oriente Gloria @ T2
March 3 Nord Chesapek @ T2
March 7 Rio Grande @ T4
March 8 Turicum @ T2

March 9 PGH Commission Meeting,

PGH Offices @ 10am Stenia Colossus @ T2

March 10 Navios Lusses @ T2

March 20 Talia @ T4

Jupiter Leader@ T4



#### Around the Docks

is a publication of the

#### **Port of Grays Harbor**

On Washington's Pacific Coast

It is available online at

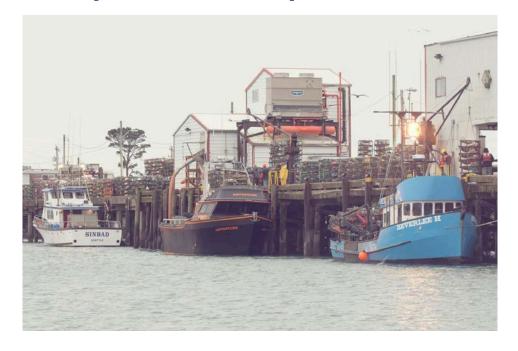
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To join our mailing list contact
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Working Waterfront

## Westport Marina tops in commercial landings in 2015



The Westport Marina was once again the number one seafood landing port in Washington State in both value and volume in 2015, according to recently released NOAA statistics. More than 84 million pounds of seafood was landed at the Marina, valued at \$65 million.

From the fishermen at sea to the upland processors, commercial seafood landing and processing is a major employer on Washington's Coast. Partnering with the State of Washington, the Port plans to dredge the Westport Marina for the first time in more than 30 years to ensure the thousands of jobs related to commercial fishing will thrive well into the future.