



# Around the Docks

Satsop Business Park Westport Marina Coastal Innovation Zone Bowerman Airport PGH Pilotage Services Friends Landing & Sterling Landing

PGH Mission: To best utilize our resources to facilitate, enhance and stimulate international trade, economic development and tourism for the region.

## Innovation Partnership Zone

### **Grays Harbor IPZ re-designated; Hesco Armor lands US Army contract**

Originally designated in 2007 as one of the first Innovation Partnership Zones (IPZ) in Washington State, the Grays Harbor IPZ (GHIPZ) was recently re-designated by the Department of Commerce for the second time.

The GHIPZ strives to promote and enhance opportunities for research, technology transfer, and economic growth in the Zone through collaborative partnerships that foster innovation, development and commercialization of sustainable products. In 2009, the GHIPZ received grant funds to purchase and remodel an old warehouse that is now known as the Coastal Innovation Zone (CIZ). Completed in 2010, the CIZ is a Silver LEED certified building and home to the Wishkah River Distillery and Hesco Armor, LLC.

The GHIPZ includes the Port's entire main industrial area in Aberdeen and Hoquiam, as well as Satsop Business Park. GHIPZ Partners include Greater Grays Harbor, Inc., Hesco Armor, LLC, Wishkah River Distillery, Paneltech, REG Grays Harbor, Grays Harbor College, and Pacific Mountain Workforce Development.

Recently, GHIPZ partner and CIZ tenant, Hesco Armor, LLC, was awarded a share of a \$49.5 million indefinite delivery/indefinite quantity body armor contract with the US Army.

## Economic Development

### **Compressed natural gas facility to locate at Satsop Business Park**



*XNG, a Massachusetts-based logistics and transportation company, was granted a 10-year lease for a 4.3 acre parcel in the West Park area of Satsop Business Park where they will construct a natural gas filling station, similar to the one pictured above, to serve various industrial customers, currently without access to natural gas, with compressed natural gas delivered via all-composite trailers. Photo credit: Xpress Natural Gas, LLC*

Natural gas and strategic, uncongested highway access are just a couple of the attributes that attracted Massachusetts-based Xpress Natural Gas, LLC (XNG) to the Satsop Business Park.

Earlier this month, the Port Commission approved a 10-year lease for 4.3 acres in the West Park area for XNG to construct a compressed natural gas (CNG) facility. The facility would utilize the existing William's natural gas pipeline to fill portable tubes for transport to industrial customers throughout the region.

"Our terminal in the Satsop Business Park will help accelerate the adoption of Natural Gas not just for heat and power, but also as a transportation fuel, enabling trucking companies to realize a 30%+ fuel savings versus diesel, and comply with important initiatives like

Northwest Ports Clean Air Strategy," explained Matt Smith, XNG Executive Vice President of Sales and Marketing.

XNG expects to invest \$3 million for the terminal filling station and an additional \$2 million into the fleet of CNG trucks and trailers that will service their customers.

"We welcome XNG to Grays Harbor and are thrilled they will be able to take advantage of the great assets the Park has to offer while establishing a West Coast presence and growing their business," said Alissa Shay, Manager of Business Development at the Park.

XNG operates similar terminals at various locations on the East Coast. Permitting and contract for a tap into the existing pipeline will begin soon, with the hope of being operational by mid-2016.

## REG celebrates ownership of Grays Harbor facility with ribbon cutting



Port Commissioners Jack Thompson and Stan Pinnick (far left) joined Renewable Energy Group, Inc. (REG) board members, staff and Grays Harbor leaders for the REG Grays Harbor facility's ribbon cutting ceremony in September. Located at Terminal 1, the Grays Harbor facility is a 100 million gallon per year biorefinery making it the largest amongst REG's 11 facilities.

### Fiscal Responsibility

## PGH audit team earns 21<sup>st</sup> straight clean audit

For the 21<sup>st</sup> year in a row, the Port of Grays Harbor has earned a clean audit report from the Washington State Auditor's Office.

The audit team, led by Director of Finance and Administration Mary Nelson and Accounting Manager Lisa Benn, includes staff from the Westport Marina, Satsop Business Park, the Finance Department, the Environmental and Engineering Department, and the Industrial Properties division.

The 2014 accountability and financial statement audits looked at various areas including accounts receivable, insurance/risk management, significant accounting systems, payroll, lease agreements, open public meeting minutes, donations and procurement of both purchases and on-call contracts.

"We are once again thrilled with

and extremely proud of the Port team and their ability to responsibly manage public funds," shared Port Commission President Stan Pinnick.

The Port's audit reports are available on the Washington State Auditor's website: [www.sao.wa.gov](http://www.sao.wa.gov)



Port of Grays Harbor Audit Team members (first row, left to right) Trish Ulmer, Shannon Anderson, Janet Blackmun-Johnson, Robin Leraas; (second row) Randy Lewis, Lisa Benn, Mike Johnson and Mary Nelson. Team members Tracy Ewing, Aric Cleverly and Terri Norris were absent for the photo.

## Calendar

October 21	<i>Sunrise Sky@ T2</i>
October 25	<i>Cano Leader@ T4</i>
November 3	<i>Royal Fairness@ T2</i>
November 6	<i>Lake Kivu@ T4</i>
November 7	<i>Desert Hope@T2</i>
November 10	PGH Commission Meeting, PGH Offices @ 9am
November 11	PGH Offices Closed
November 15	<i>Indigo Lake@ T4</i>
November 20	<i>TBA@ T2</i>



### Around the Docks

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It is available online at  
[PortofGraysHarbor.com](http://PortofGraysHarbor.com)

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### Public Access

## Open house for Recreational Facilities Plan November 23<sup>rd</sup>

Thank you to all who participated in the surveys regarding Friends Landing, Sterling Landing, and the Westport Marina. With the results in hand, the Port along with the Grays Harbor Council of Governments (GHCOG) will host an open house on Monday, November 23, 2015 from 6-8pm at the Port's offices.

The Plan will address the future development and improvements of all of the Port's recreational facilities. The open house is the public's opportunity to learn more about proposed future projects and provide feedback to help shape the final Plan's goals and objectives.

### Recreational Facilities Plan Open House

**When:** Monday, November 23<sup>rd</sup>, 6-8pm

**Where:** Port of Grays Harbor  
Commission Chambers,  
111 S. Wooding Street, Aberdeen